



Clayton Real Estate's Tips for Selling

When selling your home we all hope that a buyer will simply walk through the front door and buy it. At Clayton Real Estate we are committed to achieving the best possible price for your property as if it were our own.

It involves a team effort from Clayton Real Estate and you to achieve great results. Below we have outlined way in which you can help in preparing your property for sale. Remember the saying "By failing to prepare you are preparing to fail".

When you are preparing your property for sale, you need to consider the importance of first impression. Over all condition and appearance can play just as much a role in the price you achieve as the market itself. We have included some tips for your assistance to help put your property in its best light;

Outside –

- Lawns and gardens should be well maintained with gardens to be weeded and mulched if possible.
- Clear all walkways and paths
- Remove any toys laying around
- Have all shrubs trimmed
- Clean all windows
- Clean all gutters
- Remove unnecessary items from garage or shed
- Add some flowering plants to garden to add colour
- Make sure animal droppings are removed from lawn

Inside –

- Repair any minor faults
- Touch up paint or paint throughout if needed
- Make sure all appliances are in working order
- De clutter your home to enhance spaciousness
- Have all beds made and kitchen and bathrooms clear for all inspections
- Add fresh flowers to enhance smell and colour
- Keep pets out of the way
- Have fresh coffee brewing if possible
- Make sure toilet and bathroom are free from mould
- Make sure the room temperature is comfortable depending on the season

Lastly during inspections –

- If possible make yourself scarce
- Secure all valuables, jewellery or cash
- Never let anyone in your property without being accompanied by an agent
- If leaving town make sure you leave your contact details with your agent

Once the hard work has been done let your real estate professional from Clayton Real Estate achieve a sale for you. We aim to look after you and your home.